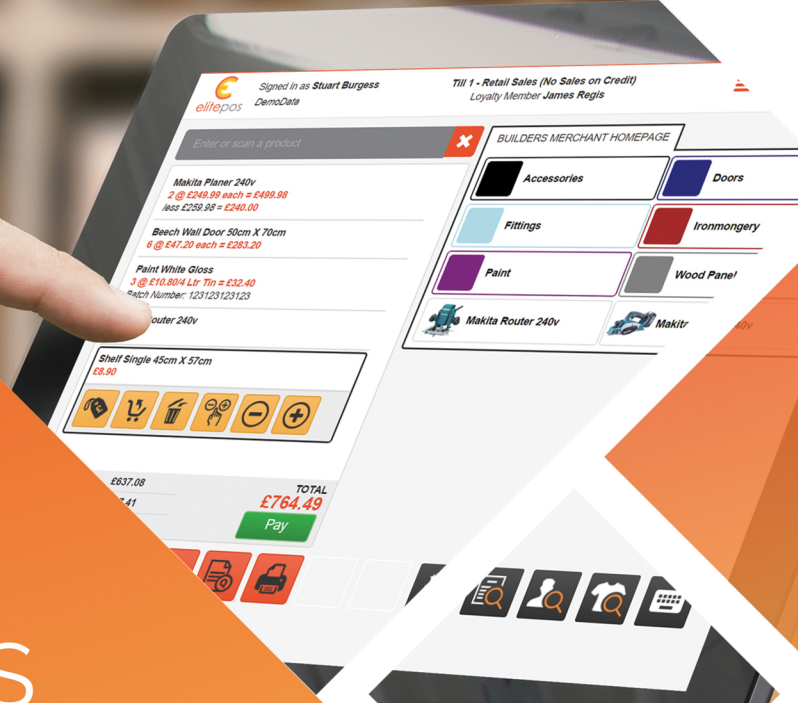


# INTEGRATED EPOS SOLUTIONS FOR **SAP**<sup>®</sup> Business One

- Retail
- Hospitality
- Trade Counter
- Mobile Sales
- Mail Order
- Telephone Order



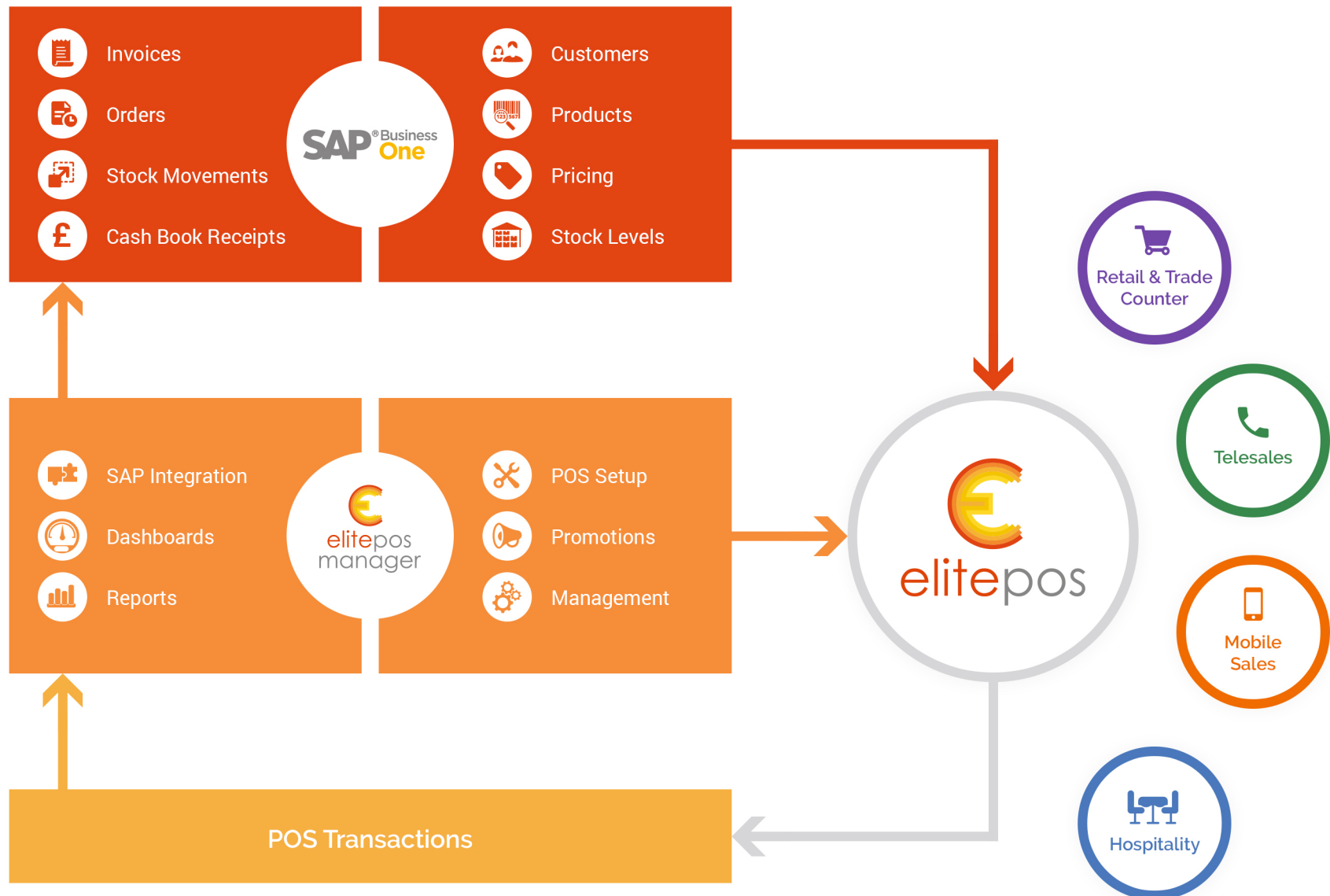
## WHO WE ARE

Elite Integrations specialise in feature packed, intuitive, modern, fast and robust EPoS software that tightly integrates with SAP Business One. As well as our core POS solution, we offer integrated payments, loyalty, address lookup and many other options, to provide a comprehensive yet easy to use system.

## COMPREHENSIVE SAP INTEGRATION

Why use a standalone POS solution when SAP already has powerful modules to manage Customers, Products, Pricing, Cash Management and provides comprehensive reporting? Elite POS leverages all of this existing SAP functionality, allowing you to run a single back office system, rather than having to synchronise multiple systems. Elite POS provides the most comprehensive and reliable SAP integration available.

# THE ELITE POS SOLUTION FOR SAP BUSINESS ONE



We believe that a good EPoS solution should get the basics right. Having a long list of features is great, but it's pointless if the solution is slow, difficult to operate or doesn't meet your specific business needs. Elite POS has been developed using decades of experience working with and listening to our customers. Having a POS solution that you can rely on will improve your customers' experience and therefore increase customer loyalty and sales.

Call or email now for a no obligation tailored demonstration



# AT A GLANCE

## COMPREHENSIVE SAP INTEGRATION



*Complete integration to the SAP Sales Ledger, Stock, Pricing and Cash Book Modules. EPoS Transactions can be posted in real-time or batches.*

## SPEED & SIMPLICITY



*A modern, intuitive interface allows users to learn the system quickly. POS transactions can be completed quickly and efficiently.*

## FLEXIBILITY



*We set-up Elite POS to work the way you need it to. Not the other way around.*

## OFFLINE CAPABILITY & RESILIENCE



*Elite POS will continue to run, even in the event of internet, local network or VPN failure. Auto recovery even restores transactions in the event of power failure.*

## ROBUST SCALABLE TECHNOLOGY



*Built on the Microsoft .NET framework, our solution will run efficiently on single site installations through to hundreds of tills across many locations.*

## HARDWARE OPTIONS



*Runs from any Windows PC, Laptop, Tablet or retail-hardened Touch Screen POS systems from all leading brands.*

## ADD-ON MARKETPLACE



*Loyalty Schemes, Card Payments, Integrated Weigh Scales, Postcode Lookup and many more from Elite and our channel partners.*

## INTEGRATED PAYMENTS



*Customer Present and Cardholder Not Present solutions fully integrated with Elite POS, from SagePay, Paymentsense, WorldPay and VeriFone.*

## GDPR



*Encrypted database options protect your customer data end-to-end to allow you to fulfil your obligations under GDPR.*

## MANAGEMENT, DASHBOARDS & REPORTS



*Access anywhere and on any device. Run reports, check store/till status, setup promotions and change touch screen layouts.*

## INSTORE, MOBILE & TELESales



*Run the POS in traditional bricks and mortar shops, on PC's for telephone sales, or go mobile for events, queue busting or assisted selling around the store.*

## TOUCH SCREEN OR KEYBOARD



*Simple to use touch screen that's easy to learn and adapts to your needs, or use traditional keyboard and mouse, to suit your environment.*



Elite POS is used in a wide range of traditional bricks and mortar businesses. General Retailers, Visitor Attractions, Clubs and any other business carrying out customer-facing transactions. As the software is highly flexible, it can be tailored to suit your exact requirements; both functionally and visually. We've listed a small selection of features and benefits, from the hundreds available

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# FOCUS ON RETAIL

## ACCESS CONTROL



Complete granular control of users and user groups. Restrict access to features such as Discounts, Refunds, End of Day and much more.

## MULTI-BUYS AND PROMOTIONS



Simple wizard-based creation of Buy One Get One Free and meal deal type offers. Run promotions based on date and/or time.

## PRICE OVERRIDES AND DISCOUNTS



Automated discounts and quantity breaks from SAP work in conjunction with manual overrides at the POS. Create your own discount reason codes. Track and control when these are used.

## REFUNDS AND EXCHANGES



Refund a single item, or an entire basket. Control who has access to refunds and track the reason for the return.

## PRINTED OR EMAILED RECEIPTS



Set the system to automatically print or email receipts or display on screen prompts to choose on each transaction.

## INSTORE ADVERTISEMENTS



Use traditional customer displays, or full LCD screens that display in store advertising and promotions in full colour.

## FAST LOOKUPS



Wildcard style search facility finds products and customers quickly. The POS automatically searches by code, description, name and address and other relevant data.

## PARK/LAYAWAY



Save transactions for recall at a later time/date. Save and Recall from any till and any branch.

## RESTRICTED ITEMS



Mark restricted items in SAP as requiring an age/ID check, customer's Firearms Certificate, or operator's Medical Certificate.

## GIFT AID



Prompt for customer details when eligible products/services are sold and store details ready for submission to HMRC.

## CUSTOMER DETAILS CAPTURE



A choice of loyalty and CRM solutions allow you to build a marketing database of customers to help you better serve them.

## HOTKEYS



Configurable screens allow shortcut touch screen buttons to be added for easy access to fast selling items, regular customers and more.





Many trade-only businesses use the Elite POS solution as an alternative to traditional Sales Order screens. Our POS offers all of the power and flexibility of an SOP solution, but brings the benefits of a much faster and easy to use interface, whilst still providing the vital SAP integration. Our typical customers are Builders, Timber and Roofing Merchants, Tile Stores, Cash & Carry, Wholesalers and any other business that either has a dedicated trade counter, or sells to a mix of Trade and Retail customers instore or over the telephone.

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# FOCUS ON TRADE COUNTER

## PRINT OR EMAIL DOCUMENTS



*Produce A4 invoices, quotes, delivery and picking notes, or send via email.*

## DELIVERY ADDRESSES



*Lookup stored delivery addresses from Sage or capture new addresses at the Point of Sale.*

## NEW ACCOUNT CREATION



*Sign up new trade customers at the till without following complex processes in SAP. Automatically assign terms, pricing and credit limits.*

## PAYMENTS ON ACCOUNT



*Allow your customers to settle their trade accounts at the Point of Sale, without requiring access to the account system.*

## SPECIAL PRICE LISTS



*Trade price bands, special prices, quantity breaks and account level discounts. All controlled from Sage.*

## HAGGLE MODE



*View profit margin details whilst negotiating with your customers. Override item prices based on set margins or pre-set rules.*

## ORDERS, INVOICES AND QUOTATIONS



*Change the status of the order at the Point of Sale, or set rules to automatically post to SAP as an open or completed order/invoice.*

## MAIL ORDER / TELEPHONE ORDER



*Our solution is ideal for processing orders over the phone. Run the software on any PC or laptop for rapid order entry and customer enquiries.*

## TERMS AND LIMITS



*Elite POS follows the customer terms set up in SAP. Set limits on Sales Accounts and Tender Types, block accounts and optionally allow manager override at the Point of Sale.*

## CUSTOMER PURCHASE HISTORY



*An instant view of your customers purchase history allows staff to check or discuss previous purchases with customers.*

## SERIAL / BATCH NUMBER TRACKING



*Elite POS detects the item type in SAP and automatically prompts for (and optionally validates) the keyed/scanned number.*

## RAPID ORDER ENTRY



*Serve customers faster. Process an invoice and integrated payment in seconds, compared to several minutes in Sales Order Processing systems.*



# OUR BUSINESS PARTNERS

We supply our EPoS solutions via accredited and trusted business partners, with whom we have built strong relationships over many years. They have invested in knowledge and training in both our software and the SAP solution that it will be integrated with. Their job is to ensure your needs are fully captured, that you derive immediate value from the solution and ensure a quick return on investment. Our partners provide reliable local support and on-going services, all backed up by the Elite Integrations team.

For more details on our accredited partners visit:  
**[eliteintegrations.co.uk](http://eliteintegrations.co.uk)**

## Areas We Cover

Our partners are located across the UK & Ireland, Middle East, Asia and Africa; providing global reach. If you already work with a SAP partner that looks after your Accounts or ERP solution, it is likely we already have a relationship with them, or can work with them in delivering the software.

### Top Locations

- ⊕ UK
- ⊕ Ireland
- ⊕ Middle East
- ⊕ Asia
- ⊕ Africa



Working in Partnership



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## Get In Touch

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