

# Integrated EPoS Solutions for Sage

- ◆ Retail
- ◆ Hospitality
- ◆ Trade Counter
- ◆ Mobile Sales
- ◆ Mail Order
- ◆ Telephone Order

> [eliteintegrations.com](http://eliteintegrations.com)



 Sage Tech Partner

## Who we are

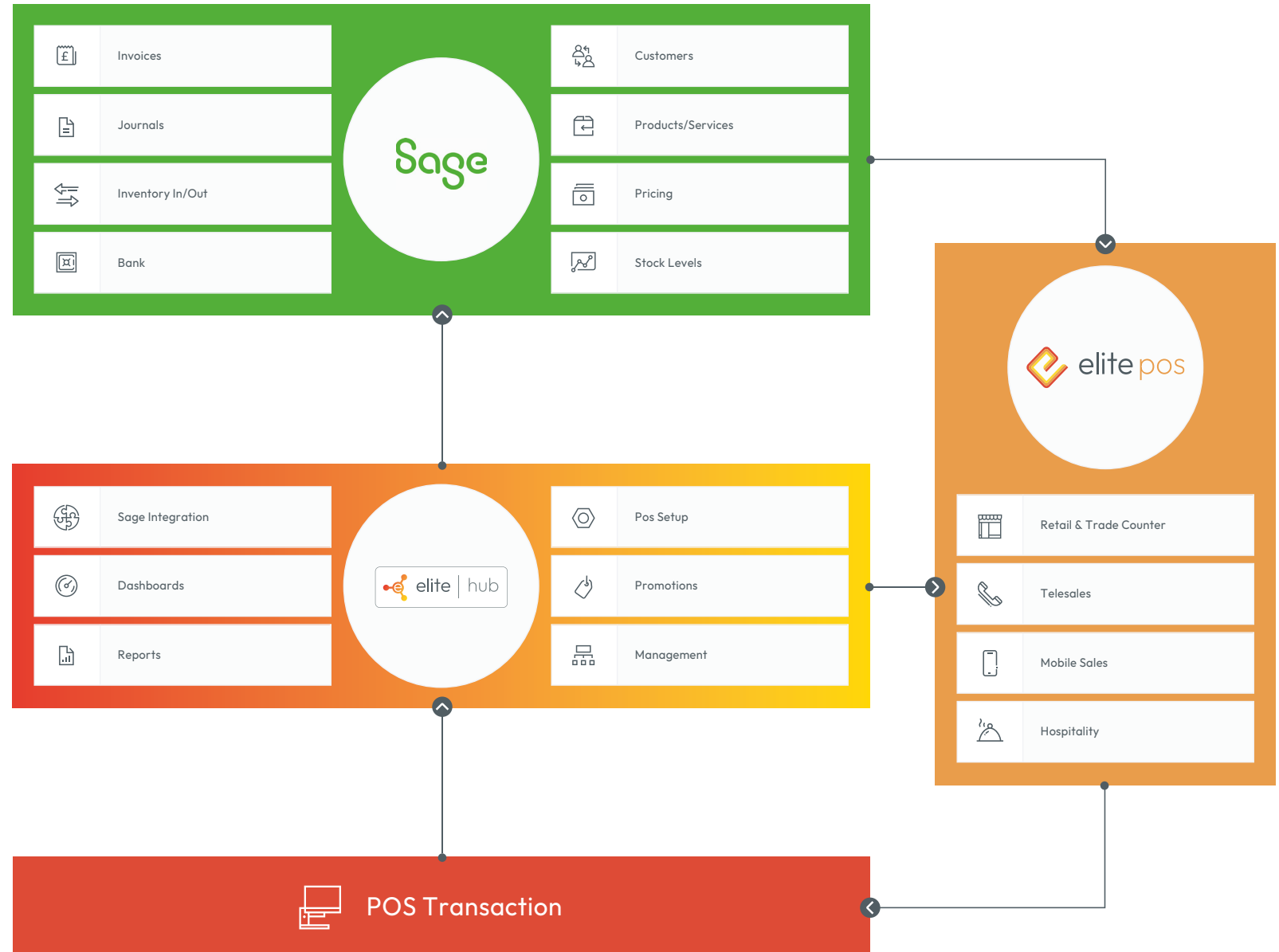
Elite Integrations specialise in feature-packed, intuitive, modern, fast and robust EPOS software that tightly integrates with Sage. As well as our core POS solution, we offer fully integrated payments, loyalty, address lookup and many other options, to provide a comprehensive yet easy-to-use system.

## Comprehensive Sage Integration

Elite POS provides reliable, comprehensive and configurable 2-way Sage integration. Why use a standalone POS solution when Sage already has powerful modules to manage Accounts receivable Customers, Inventory/services, Pricing and Cash Management?

Elite POS surfaces your existing Sage data onto a fast and intuitive touch-screen application and passes POS transactions back into Sage. This allows users to serve customers faster without requiring complex training or access to the ERP system / Accounting Solution directly. Elite will synchronise regularly with Sage, whilst continuing to operate even in the event of an internet outage.

# The Elite POS Solution for Sage



## How we can help

We believe that a good EPOS solution should get the basics right. Having a long list of features is great, but it's pointless if the solution is slow, difficult to operate or doesn't meet your specific business needs.

Elite POS has been developed using decades of experience working with and listening to our customers. Having a POS solution that you can rely on will improve your customers' experience and therefore increase customer loyalty and sales.

> Call or email now for a no-obligation tailored demonstration



# At A Glance



### Sage Integration

Complete and customisable integration with Accounts Receivable, Inventory and Services, Pricing, Cash Management and more. Post in full detail or as summarised batches.



### Speed & Simplicity

A modern, intuitive interface allows users to learn the system quickly. POS transactions can be completed quickly and efficiently.



### Flexibility

With over 600 customer-configurable options, Elite POS can be quickly moulded to meet your unique business.



### Offline Capability & Resilience

Elite POS will continue to run, even in the event of internet, local network or VPN failure. Auto recovery even restores transactions in the event of power failure.



### Robust Scalable Technology

Built on the Microsoft .NET framework, our solution will run efficiently on single site installations through to hundreds of tills across many locations.



### Hardware Options

Runs from any Windows PC, Laptop, Tablet or retail-hardened Touch Screen POS systems from all leading brands.



### Add-On Marketplace

Loyalty Schemes, Card Payments, Integrated Weigh Scales, Postcode Lookup and many more from Elite and our channel partners.



### Integrated Payments

Elite fully integrates with payment solutions from vendors such as Opayo, VeriFone, Innervation, First National Bank and more.



### Customisation

Should the standard features and configuration not meet your exact needs, Elite can build-in custom features and integrations.



### Management, Dashboards & Reports

Access anywhere and on any device. Run reports, check store/till status, setup promotions and change touch screen layouts.



### Instore, Mobile & Telesales

Run the POS in retail or trade stores at fixed till points or on mobile devices, as a remote online/offline sales solution or at shows and exhibitions.



### Touch Screen or Keyboard

Simple to use touch screen that's easy to learn and adapts to your needs, or use traditional keyboard and mouse, to suit your environment.

## How we can help













Elite POS excels in retail environments. Our customers use Elite in general retail stores, visitor attractions, airport shops, sports clubs and any other business that requires a fast and simple to use customer-facing solution.

As the software is so flexible, it can be very simply configured to your specific needs; changing the visuals, workflow and features to work best for you.

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# Focus On Retail

	<p><b>Access Control</b></p> <p>Complete granular control of users and user groups. Restrict access to features such as Discounts, Refunds, End of Day and much more.</p>		<p><b>Multi-Buys And Promotions</b></p> <p>Simple wizard-based creation of Buy One Get One Free and meal deal type offers. Run promotions based on date and/or time.</p>		<p><b>Price Overrides And Discounts</b></p> <p>Automated discounts and quantity breaks from Sage work in conjunction with manual overrides at the POS. Create your own discount reason codes. Track and control when these are used.</p>
	<p><b>Refunds And Exchanges</b></p> <p>Refund a single item, or an entire basket. Control who has access to refunds and track the reason for the return.</p>		<p><b>Printed Or Emailed Receipts</b></p> <p>Set the system to automatically print, email receipts or display on-screen prompts to choose on each transaction.</p>		<p><b>InStore Advertisements</b></p> <p>Use traditional customer displays or full LCD screens that display in-store advertising and promotions in full colour.</p>
	<p><b>Fast Lookups</b></p> <p>Wildcard-style search facility finds products and customers quickly. The POS automatically searches by code, description, name and address and other relevant data.</p>		<p><b>Park/Layaway</b></p> <p>Save transactions for recall at a later time/date. Save and Recall from any till and any branch.</p>		<p><b>Restricted Items</b></p> <p>Mark restricted items in Sage as requiring an age/ID check, customer's Firearms Certificate, or operator's Medical Certificate.</p>
	<p><b>Settlements</b></p> <p>Receive payment by any type, take split or part settlement and integrate with card payment vendors.</p>		<p><b>Customer Details Capture</b></p> <p>A choice of loyalty and CRM solutions allow you to build a marketing database of customers to help you better serve them.</p>		<p><b>Hotkeys</b></p> <p>Configurable screens allow shortcut touch screen buttons to be added for easy access to fast-selling items, regular customers and more.</p>

## How we can help

Many trade-only businesses use the Elite POS solution as an alternative to traditional Sales Order screens. Our POS offers all of the power and flexibility of a SOP solution, but brings the benefits of a much faster and easy-to-use interface, whilst still providing the vital Sage integration. Our typical customers are Builders, Timber and Roofing Merchants, Tile Stores, Cash & Carry, Wholesalers and any other business that either has a dedicated trade counter, or sells to a mix of Trade and Retail customers in-store or over the telephone.

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# Focus On Trade Counter



### Print Or Email Documents

Produce A4 invoices, quotes, delivery and picking notes, or send via email.



### Delivery Addresses

Lookup stored delivery addresses from Sage or capture new addresses at the Point of Sale.



### New Account Creation

Sign up new trade customers at the till without following complex processes in Sage. Automatically assign terms, pricing and credit limits.



### Payments On Account

Allow your customers to settle their trade accounts at the Point of Sale, without requiring access to the accounts system.



### Special Price Lists

Trade price bands, special prices, quantity breaks and account level discounts. All controlled from Sage.



### Haggle Mode

View profit margin details whilst negotiating with your customers. Override item prices based on set margins or pre-set rules.



### Orders, Invoices and Quotations

Post orders with or without matched payments to Sage. Create, print and email quotations directly to the customer from the Point of Sale.



### Mail Order / Telephone Order

Our solution is ideal for processing orders over the phone. Run the software on any PC or laptop for rapid order entry and customer enquiries.



### Terms And Limits

Elite POS follows the customer terms set up in Sage. Set limits on Sales Accounts and Tender Types, block accounts and optionally allow manager override at the Point of Sale.



### Customer Purchase History

An instant view of your customers' purchase history allows staff to check or discuss previous purchases with customers.



### Serial / Batch Number Tracking

Elite POS detects the item type in Sage and automatically prompts for (and optionally validates) the keyed/scanned number.



### Rapid Order Entry

Serve customers faster. Process an invoice and integrated payment in seconds, compared to several minutes in Sales Order Processing systems.



## How we can help

The Elite POS solution is extremely fast, intuitive and requires the minimum of training to operate. It is therefore particularly suited to the Food and Beverage sector. The software can run on traditional touch screen EPoS till hardware or portable tablets, alongside wireless payment terminals for at-table service. Our customers use Elite POS in Restaurants, Bars, Coffee Shops, Sandwich Shops, Sports Clubs and any other hospitality business.

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# Focus On Hospitality



### Table Management

Prompt for table number and covers. Check and progress the current status of each table.



### Promotional Vouchers

Support for vouchers that offer discounts on specific product types, such as 25% off desserts.



### Item Modifiers

Elite POS supports the use of chargeable and no-cost item amendments, such as cooking instructions or additional ingredients.



### Kitchen Printing

Automatic printing of orders to one or more kitchen printers.



### Mobile Solution

Elite POS will run on any mobile Windows device and supports wireless printing and payment terminals.



### Merge, Split & Move Table

Merge two tables into one. Split customers across multiple tables. Move customers from one table to another.



### Wireless Payments

A wide range of integrated payment solutions from SagePay, Paymentsense, WorldPay and VeriFone.



### Tabs

Operate bar tabs. Save against a table number, membership account or manual reference.



### Operator Hot Swap

Serve customers at the bar faster. Switch quickly between servers and transactions whilst drinks and food are being prepared.



## Our Business Partners

We supply our EPoS solutions via accredited and trusted business partners, with whom we have built strong relationships over many years.

They have invested in knowledge and training in both our software and the Sage solution that it will be integrated with. Their job is to ensure your needs are fully captured, that you derive immediate value from the solution and ensure a quick return on investment. Our partners provide reliable local support and ongoing services, all backed up by the Elite Integrations team.

### Areas We Cover

Our partners are located across the UK & Ireland, Middle East, Asia and Africa. If you already work with a Sage partner that looks after your Accounts or ERP solution, it is likely we already have a relationship with them, or can work with them in delivering the software.

### Top Locations

- > UK
- > Ireland
- > South Africa
- > Middle East
- > Namibia
- > Botswana
- > Zambia
- > Zimbabwe

> For more details on our accredited partners, visit: [eliteintegrations.com](https://eliteintegrations.com)

## Choose Elite Integrations

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We would be happy to tailor a demo to your requirements; only focusing on the important areas you are interested in. Our website and brochure provide summary information, but contact us today to see a fully working POS and how it integrates with Sage.

## Get In Touch

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To find out how Elite can help your business call, email or visit:

☎ +44 (0)1933 718518 (UK)

✉ [contact@eliteintegrations.com](mailto:contact@eliteintegrations.com)

☎ +27 (0)11 014 1875 (South Africa)

🌐 [eliteintegrations.com](http://eliteintegrations.com)

☎ +44 (0)7716 639770 (WhatsApp)



**Sage** Tech Partner